Advanced Blog Training

MOZ Tools and Backlinks

JANUARY 2020



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Link Research with MOZ Pro – Linking Domains

Moz Pro

Moz Pro	Home > Moz Pro > Link Research > Linking Domains	What's New? ⑦ Help	
Campaigns			
Local Market Analytics BETA	Linking Domains		
Keyword Research	Gauge how authoritative a site is based on the quantity, quality, and diversity of unique linking domains.	+ Track in a Campaign	
Link Research 🔹			
<u>Overview</u>	root domain 🔻 calszone.com	Analyze	
Inbound Links			
Linking Domains	19,999 of 20,000 queries available until 02/16		

https://analytics.moz.com/pro/link-explorer/linking-domains



Link Research with MOZ Pro – Linking Domains



See which domains link to your site and drill down to specific pages for the exact backlink





Link Research with MOZ Pro – Linking Domains

Moz Pro

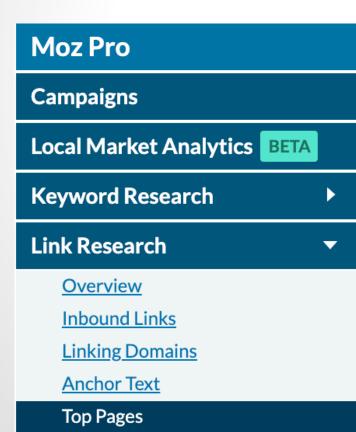
This report is very helpful for seeing where your competitors are succeeding with backlinks and discovering missed opportunities. Start from the top-level domain and drill down to see the exact backlinks your competitors have.

Moz Pro	
Campaigns	
Local Market Analytics BETA	
Keyword Research	
Link Research 🔹	
<u>Overview</u>	
Inbound Links	
Linking Domains	



Link Research with MOZ Pro – Top Pages

Moz Pro



View the top pages on your site, sorted by external links and more

URL	PA i	~	Linking Domains √ i	External Links	Outbound Domains ⁱ	Status Code	View Links
CAL Business Solutions-Acumatica-Microsoft Dynamics GP-ERP www.calszone.com	40		192	1,771	7	200	Q
www.calszone.com/wp-content/uploads/CPR-WebClient.png	32		16	623	0		Q
calszone.com 🗳	35		34	577	0	301	Q
Microsoft Dynamics GP (Great Plains) ERP/Accounting Software www.calszone.com/microsoft-dynamics-gp/ 🗳	34		29	152	7	200	Q
Microsoft Dynamics GP (Great Plains) Quick Quote Tool www.calszone.com/cing-microsoft-dynamics-gp/quick-quote/	31		17	115	7	200	
Contact CAL Business Solutions ERP Software Partner www.calszone.com/about-us/contact-us/	32		18	114	8	200	

Click to view the complete backlink report for each page



Link Research with MOZ Pro – Top Pages

Moz Pro

Moz Pro	
Campaigns	
Local Market Analytics 🖪	ΕΤΑ
Keyword Research	►
Link Research	•
<u>Overview</u>	
Inbound Links	
Linking Domains	
Anchor Text	
Ton Pages	

This report is especially helpful to learn from if an internal page is ranking well, or if you see a competitor's page is ranking well.

Keep domain and page authority in mind for these reports; the higher the authority, the stronger the backlink.



Link Research with MOZ Pro – 404 Errors

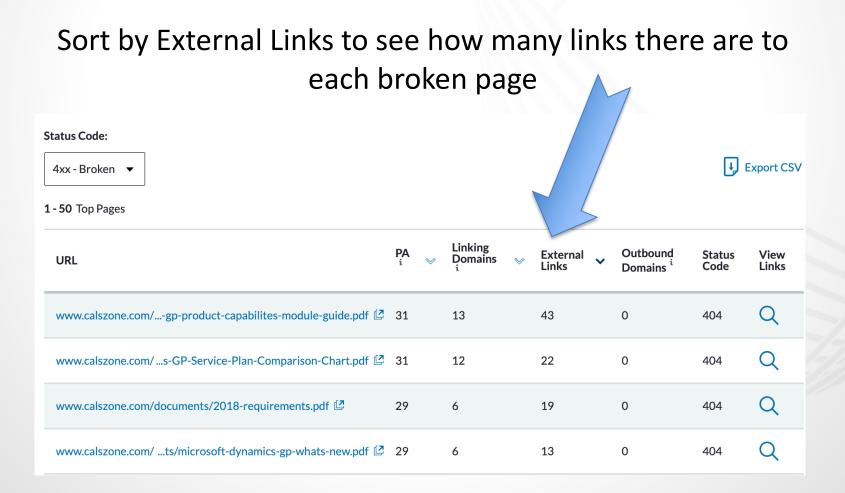
Filter the Top Pages report by Status Code to see all pages with 404 errors.

Use the information from this report to implement 301 redirects to relevant content.



Moz Pro Campaigns	Home > Moz Pro > Link Research > Top Pages				
Local Market Analytics BETA	Top Pages				
Keyword Research	Analyze a site's most valuable pages based on key metrics.				
Link Research 🔹					
<u>Overview</u> Inbound Links	exact page www.calszone.com/				
<u>Linking Domains</u> <u>Anchor Text</u>	19,998 of 20,000 queries available until 02/16				
Top Pages Discovered and Lost Compare Link Profiles	i Top Pages are available by root domain or subdom				
Spam Score					
Link Intersect	Status Code:				
Link Tracking Lists 1	4xx - Broken ▼				
Fresh Web Explorer	All status codes				
On-Page Grader	200 - OK				
On-Demand Crawl					
Rank Checker NEW!	301 - Permanent Redirect				
	302 - Temporary Redirect				
	✓ 4xx - Broken vice-Plan-Comparison-Ch				

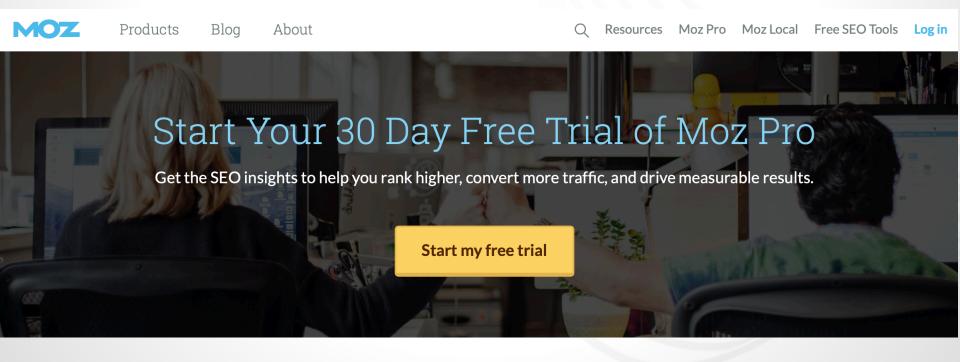
Link Research with MOZ Pro – 404 Errors





FREE TRIAL

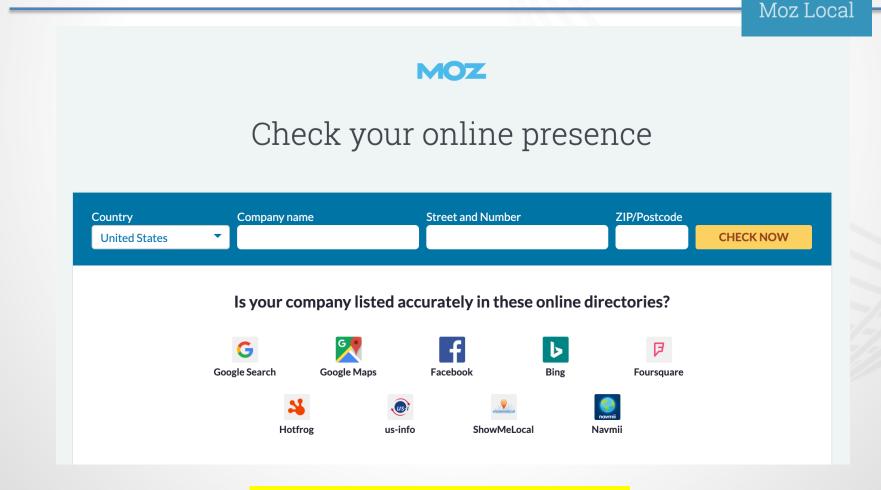
You can try all of these backlink reporting tools with a MOZ Pro Free Trial



https://moz.com/moz-pro-free-trial



Check Your Online Presence with MOZ Local

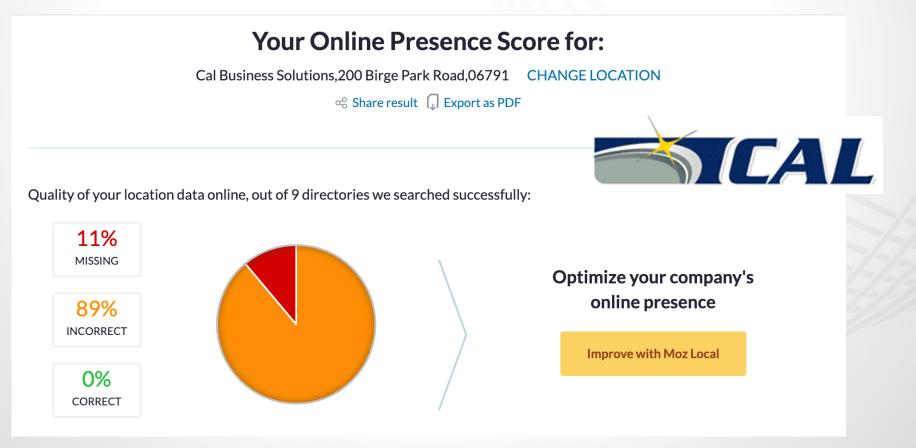




https://moz.com/checkout/local/check

Check Your Online Presence with MOZ Local

Moz Local





Check Your Online Presence with MOZ Local

Look for directory listing opportunities

See where your business is already listed, if the information is correct and if there are photos with existing listings

This tool is FREE!



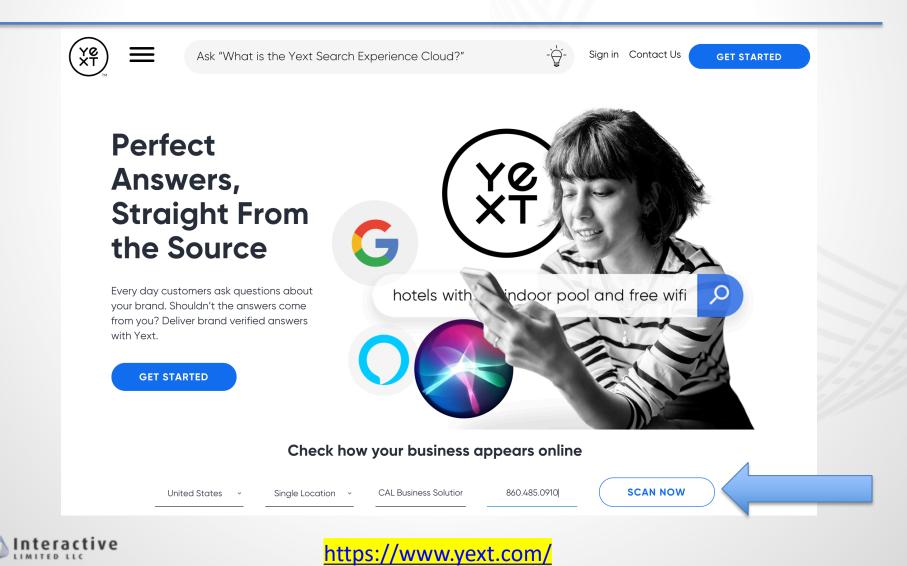
Your online business listing visibility

Directory	Business Info	Hours	Photos
Google Search	CAL Business Solutions, Inc. 200 Birge Park Road, Harwinton (860) 485-0910 http://www.calszone.com/	~	×
Google Maps	CAL Business Solutions, Inc. 200 Birge Park Road, Harwinton (860) 485-0910 http://www.calszone.com/	~	×
Facebook	CAL Business Solutions, Inc. 200 Birge Park Rd, Harwinton (860) 485-0910 https://www.calszone.com/	~	~
Bing	Cal Business Solutions Inc. 200 Birge Park Rd, Harwinton +1 (860) 485-0910 http://www.calszone.com/	~	~
F oursquare	Cal Business Solutions Inc. 200 Birge Park Rd, Harwinton +18604850910 http://www.calszone.com	×	×
¥ Hotfrog	CAL Business Solutions, Inc 200 Birge Park Road, Harwinton 860-485-0910 http://www.calszone.com/	×	/



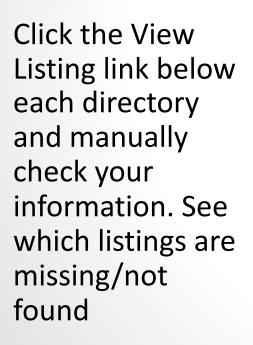


Check Your Online Presence with YEXT





Check Your Online Presence with YEXT

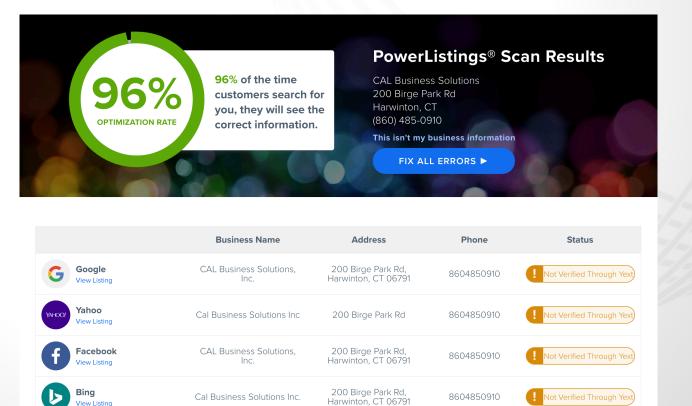


This tool is FREE!

Yelp

View Listing





200 Birge Park Rd,

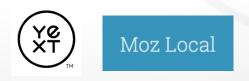
Harwinton, CT 06791

8604850910

Cal Business Solutions

KEEP IN MIND: The initial scans are free, but both MOZ Local and YEXT want you to sign up for their citation management services

<u>We recommend MOZ Local, but both services offer</u> <u>different directories for submissions</u>





Manage Your Directory Listings with PightLocal

BrightLocal is a citation management platform that allows you to manually choose and manage your citations from a comprehensive list.

We highly recommend this service, as it is a one-time campaign rather than a subscription-based service.



Citation Builder

Maximize online visibility with our citation and data aggregator submission service.

FIND OUT MORE \rightarrow



Manage Your Directory Listings with PightLocal

See the status for the directories you submitted to, notes, and instructions for phone or email verification. Click the green buttons to go to your live listings. You don't need to set up any log ins for the citation sites, BrightLocal takes care of this for you.

	Location Summary	Direc	tories				
all	Rank Checker Requires setup	Campaig	gn Date: Aug 15, 2019				
•	Citation Tracker Requires setup	No	Citation Site	Types of Site	Authority	Date ↓ Date ↓ Status	Notes
0 0 0	Citation Builder	1	foursquare.com	General Directory	93	Aug 27, 2019	J @ f 🗎
*	Reputation Manager Requires setup	2	nextdoor.com	General Directory	78	Aug 27, 2019	@ 7 8
G	Google My Business Requires setup Local Search Audit	3 R	ep worldweb.com	General Directory	59	Aug 27, 2019	0 8
.∧ .∧	Requires setup Google Analytics	4	spoke.com	General Directory	58	Aug 27, 2019	
·•	Requires setup Social Requires setup	5	hotfrog.com	General Directory	56	Aug 27, 2019	7

nteractive

Syndicate Your Company Blog to

Microsoft Dynamics 365 Community

Microsoft ERP and CRM-related blogs can be syndicated to the Community Dynamics blog. Gain a strong Microsoft backlink to your website and social media sites.

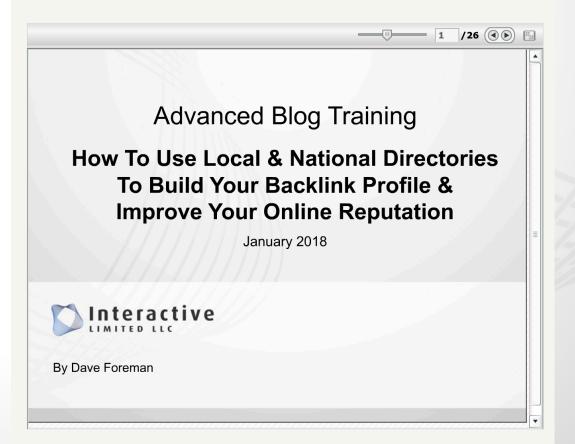
Call 860.485.0910 sales@calszone.com	port 🔊 Blog 🖂 Contact Us				
		Home > <u>Anya Ciecierski CA</u>	LL.		
		Add as Friend	Start Conversation	ີ RSS	Pg Follow
	nt Center Free Resources Q	Director of Marketing at C enjoys developing simple	d in sales and marketing in the Dynamics AL Business Solutions, a Connecticut bas marketing campaigns that generate the r	ed Microsoft Dynamics G most leads for the lowest	GP Partner. Anya t possible cost and
CAL ERP Tips & Tricks Blog		other partners with	ose leads into sales. Anya is also passior	late about sharing ideas	and learning from
		Expand			
<u>The CAL Zone – ERP Tips & Tricks Newsletter –</u> January 2020	Search Q				
 Happy New Year from CAL! Dynamics GP Year End Closing Procedures Important Updates for GP Payroll Users Top New Features in Microsoft Dynamics GP 2019 Release 	Subscribe to Blog RSS:	Bookmarks Blog Posts Anya Cieciersk	es Groups Friends Mentions Like Files <u>i CAL</u> in <u>Microsoft Dynamics GP</u> > <u>CAL</u> ions Blog – GP Tips:	25	
 9 Ways to Cut Down on Screen Time Once and For All Dynamics GP Blog Posts, Dynamics GP Promotions and Upcoming GP Add-On Webinars 	Get New Posts by Email:	<u>The CAL Zone -</u> <u>er – January 20</u>	- ERP Tips & Tricks Newsk 20		nya Ciecierski Primary Role:
By CAL Business Solutions, Inc. January 22nd, 2020 CAL ERP Tips & Tricks Blog, CAL Zone Newsletter, Microsoft Dynamics GP Comments Off	Subscribe	This Issue Happy New Ye GP Year End Closing			Industry: AL Business Solutions in
Read More >	Recent Posts	Important Payroll U Top New Features in GP		н 1	Harwinton, CT
<u>6 Reasons Lifeway Mobility Recommends Acumatica</u> and CAL Business Solutions	> The CAL Zone – ERP Tips & Tricks	9 Ways to Cut Down on			@calerpnews in LinkedIn
"CAL has proven to be a true business partner as []	Newsletter – January 2020	CAL Blog Pos Sign Up!	LS		YouTube Blog

Using Directories for Your Backlink Profile

LEARN MORE

Watch this previous Advanced Blog Training <u>video</u> to learn more!

Click here to view the presentation >> Using Directories for Backlink Profile | January 2018 ABT Call Deck





Backlinks: Best Practices

- EDU backlinks are strong. Some universities offer alumni profiles where you can include a backlink to your employer's website. This is a great (and free) opportunity when available.
- Fix 404 errors and monitor for these regularly.
 - Learn from your competitors. If a competitor is doing something well, learn from them and apply what you've learned to your backlink strategy.
- Citations are important. Google My Business/Google Maps, Apple Maps, Bing Maps...these are all critical citations for any business (and there are many more!)



Backlinks: Best Practices

- Build new backlinks to internal pages. There are instances when it makes sense to link back to your homepage, but link to deeper pages to build a stronger backlink profile—both internally and externally.
- Update anchor text on old posts. If you have control over the link, optimize your link anchor text when possible. Go through old posts on the ERP/CRM/Cloud Blogs, etc. and other existing backlink sources to uncover opportunities to optimize your anchor text with keywords.
- Look for new backlink opportunities on sites where you have strong, existing backlinks.



Backlinks: Best Practices

- **Don't forget YouTube.** Include links back to your website in your YouTube video descriptions by using https://.
- Feature links in a prominent location. Include backlinks in a blog post, etc. above the fold where they are easily visible to page visitors. This is also good for calls to action and link clickthrough rates.



Backlink Removal Service

While it is unlikely, if you feel your organic ranking on Google search has declined, or you don't rank for any of your keywords, it is possible that you have spam links to your site.

All sites will have some poor backlinks, but an influx of bad paid backlinks or backlinks created maliciously by an outsider could negatively impact your search ranking.

If you see a tremendous amount of backlinks from a pharmaceutical drug company or pornography site, contact Interactive Limited as this can indicate a serious issue for your site's SEO.



MOZ Title Tag Tool

This tool is similar to other meta title tag tools like the Yoast SEO plugin, but instead of solely using character length for the preview, it uses pixel width. This is more accurate and that's why we recommend this tool

Enter your title below to see how it would appear in Google's search	n results.
Title Tag Preview Tool	
Title	Check
It Was The Best of Times It Was The Worst of Times It Was Th	0

It was The Best of Times, It was The Worst of Times, It was

https://example.com/your-url-goes-here

Most snippets are limited to two lines, and we still generally recommend a 160-character limit for your Meta descriptions, but Google can allow exceptions in certain cases.

For the most accurate results, view on a desktop browser.



https://moz.com/learn/seo/title-tag

For questions, contact:

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Phone: 888-800-0999

